



## COMPANY NAME

AC Whalan &amp; Co Pty Ltd

## WEBSITE

<https://acwhalan.com.au/>

## INDUSTRY

Manufacturing

## EMPLOYEES

50

## BOYUM SOLUTIONS

B1 Usability Package

## FEATURED PARTNER

MicroChannel

# AC Whalan improved Sales and Management by 50% with B1 Usability Package

A.C. Whalan & Co Pty Limited is the largest supplier of Underground Mining & Tunneling Air & Water reticulation systems along the eastern seaboard of Australia since 1939. The company specializes in the design, supply & installation of piping systems, providing piping solutions to the Mining, Industrial and Civil industries thorough out Australia with locations in Lithgow, Singleton, Gunnedah, Mackay, and Emerald.



## Customer Challenges

- Reporting took a long time, and it took a lot of data manipulation to get what they wanted out of SAP Business One.
- Staff became unenthusiastic to gain insight into their data because of the time and effort it took to extract.



## Solution

- Ability to customize their dashboard for specific areas of the business such as sales, operations, and management.
- Ability to drill down into the data.
- Greater visibility on KPIs.
- Specific dashboards for role different requirements.
- Time saved from extracting reporting from the core ERP to using dashboards.



## Results

- Improved visibility and decision-making across the business.
- Less reporting effort and the number of reports required needed to see data.
- Live interactive dashboards that everyone can view and interact with business KPIs.
- Operations improved by 30%.

*"B1 USABILITY PACKAGE IS DOING EVERYTHING WE ANTICIPATED AND IS PROVING VERY POWERFUL. WE ARE JUST SCRATCHING THE SURFACE WITH THE CAPABILITIES THE REPORTING DASHBOARDS OFFER."*

Jonathan Akkary / National Sales Manager

